

Delta Electronics, Inc. 3Q 2023 Results

台達電子2023年第三季財報法人說明會

1 November 2023



Business Categories

業務範疇



Power Electronics 電源及零組件

- Components
零組件
- Power and System
電源及系統
- Fans & Thermal Management
風扇與散熱管理



Mobility 交通

- EV Powertrain System
電動車動力系統



Automation 自動化

- Industrial Automation
工業自動化
- Building Automation
樓宇自動化



Infrastructure 基礎設施

- ICT Infrastructure
資通訊基礎設施
- Energy Infrastructure
能源基礎設施
- Display
視訊系統

- **The financial numbers hereby are based on International Financial Reporting Standards (IFRS)**

本簡報財務數字係根據國際財務報導準則編製

- **Cumulative consolidated numbers have been reviewed by CPA**

合併數字經會計師核閱

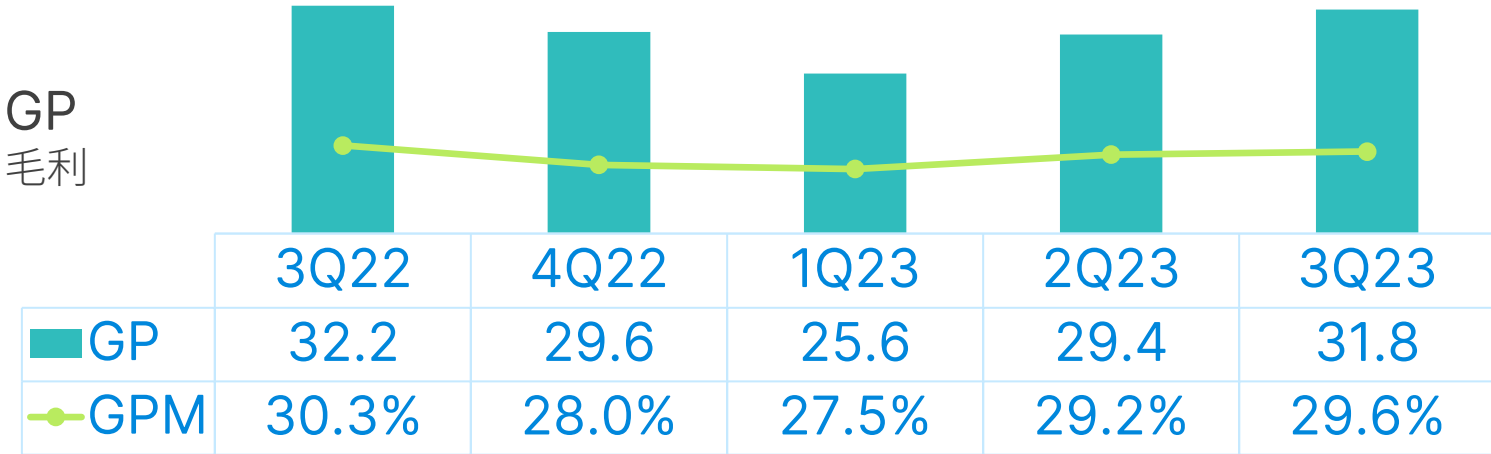
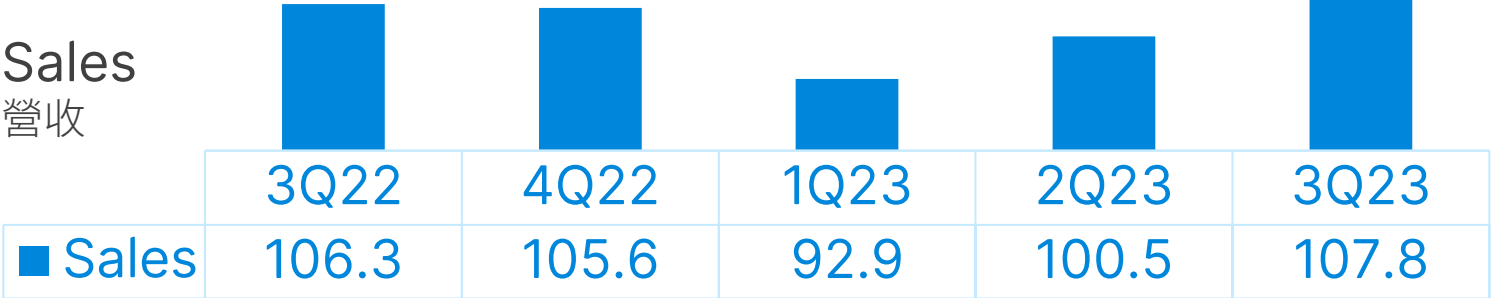
3Q 2023 Financial Results

2023年第三季結算數字

Sales Revenues & Gross Profits

合併營收及毛利

NT\$ billion
新台幣十億元



	Y/Y 年對年	Q/Q 季對季
Sales 營收	+1%	+7%
GP 毛利	-1%	+9%

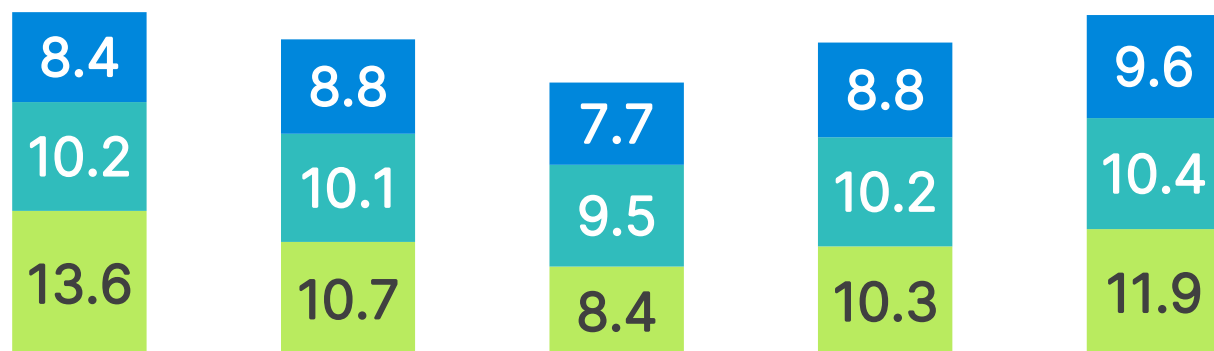
Operating Profits & Expenses

營業淨利及費用

NT\$ billion
新台幣十億元

■ R&D
■ SG&A
■ OP

(% of sales)



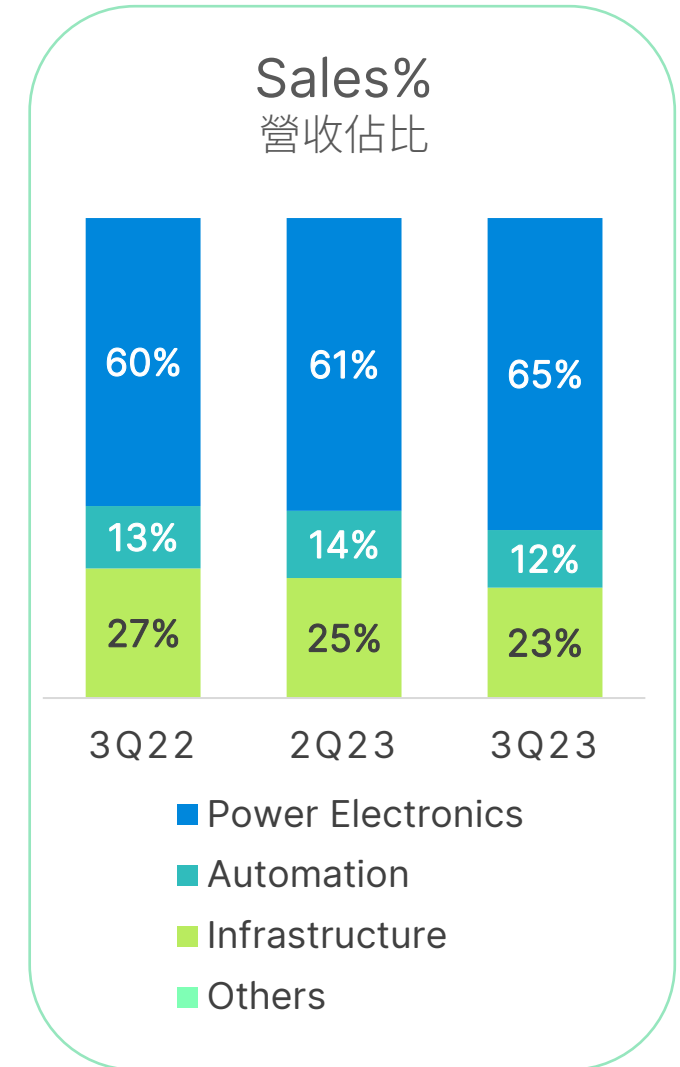
(% of sales)	3Q22	4Q22	1Q23	2Q23	3Q23
R&D	8.0%	8.3%	8.3%	8.8%	8.9%
SG&A	9.6%	9.6%	10.2%	10.2%	9.6%
OPEX	17.5%	17.8%	18.5%	19.0%	18.5%
OPM	12.7%	10.2%	9.1%	10.2%	11.0%

	Y/Y 年對年	Q/Q 季對季
R&D 研發費用	+13%	+9%
SG&A 銷管費用	+2%	+1%
OPEX 總營業費用	+7%	+5%
OP 營業淨利	-12%	+16%

Performance by Segment

主要部門表現

NT\$ million 新台幣百萬元	Sales	Y/Y	Q/Q	Profits	Y/Y	Q/Q
Power Electronics 電源及零組件	70,393	+11%	+15%	10,842	+8%	+18%
Automation 自動化	13,190	-8%	-9%	576	-43%	-5%
Infrastructure 基礎設施	24,159	-15%	-2%	479	-81%	-8%



Non-operating Profits

業外損益

NT\$ billion
新台幣十億元

Non-OP
業外損益

	3Q22	4Q22	1Q23	2Q23	3Q23
■ non-op	1.7	0.7	1.6	1.6	1.9
● % of sales	1.5%	0.7%	1.7%	1.7%	1.7%

*包含透過損益按公允價值衡量之有價證券已實現及未實現評價損益、股利收入、採用權益法認列之投資損益及處分損益等

*The item includes realized and unrealized evaluations of gains or losses from financial assets at fair value through profit or loss, dividend income, share of profit(loss) of associates accounted for under the equity, and gain (loss) on disposal of associates accounted for under the equity, etc.

NT\$ million 新台幣百萬元	3Q22	2Q23	3Q23
Gains or losses from investment* 投資損益*	127	396	320
Interest income 利息收益	(10)	205	206
FX income and valuation of FX forward 滙兌損益及遠匯評價損益等	874	251	537
Others 其他	642	813	811
Total 合計	1,633	1,665	1,874

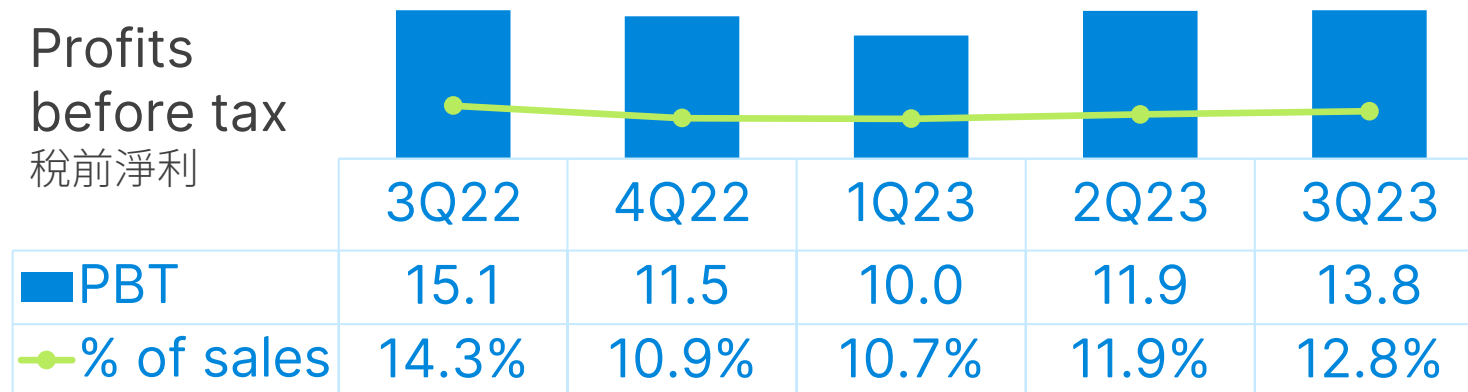
Profits before Tax v.s EBITDA

稅前淨利及息稅折舊及攤銷前利潤

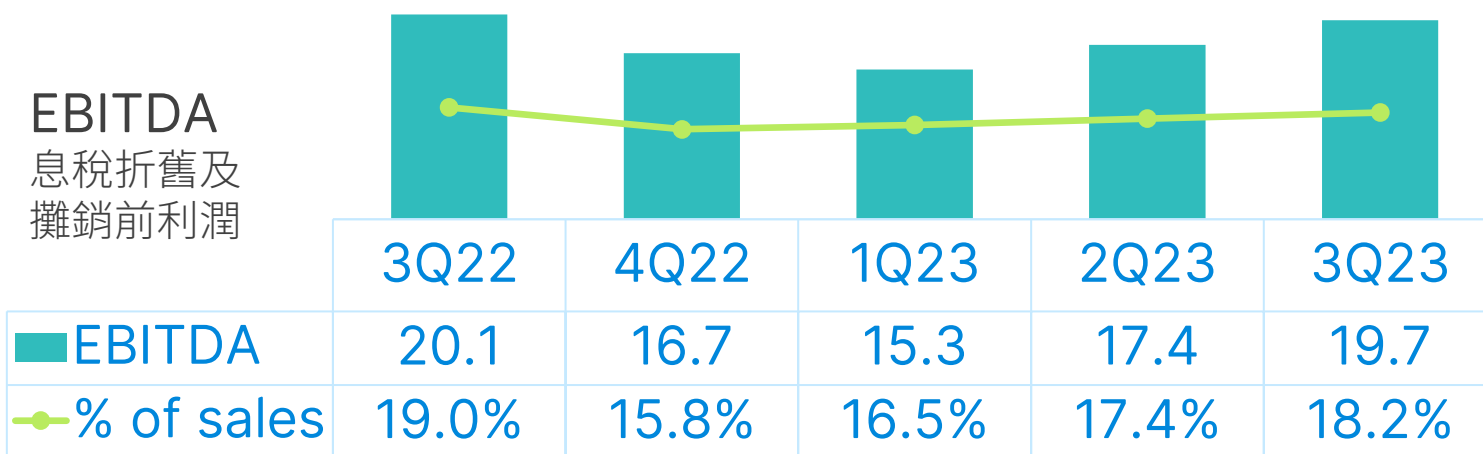
NT\$ billion

新台幣十億元

Profits
before tax
稅前淨利



EBITDA
息稅折舊及
攤銷前利潤



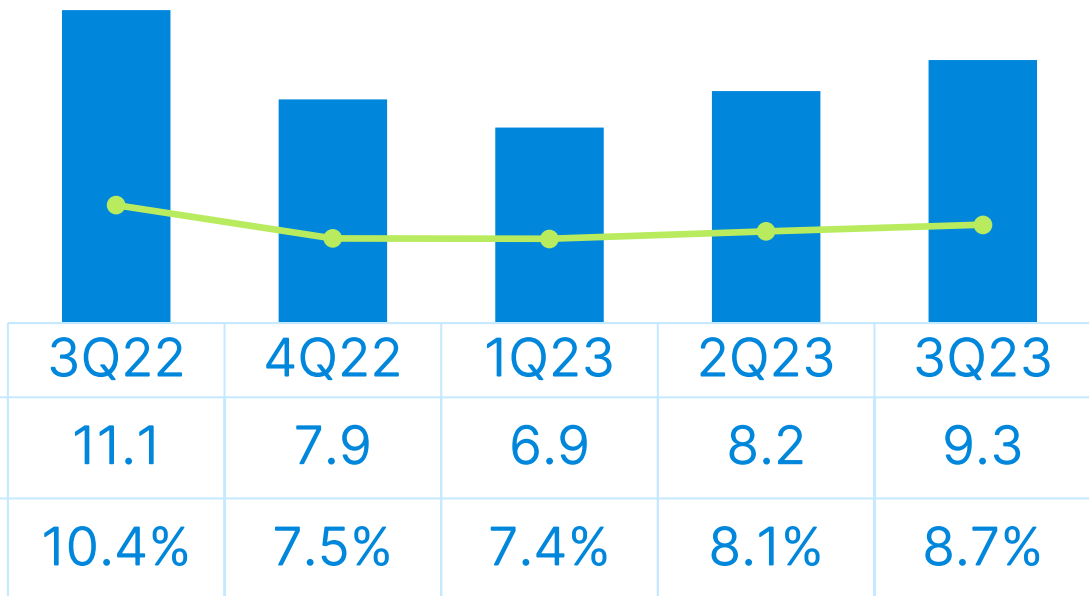
	Y/Y 年對年	Q/Q 季對季
Profits before tax 稅前淨利	-9%	+15%
EBITDA 息稅折舊及 攤銷前利潤	-2%	+13%

Net Profits after Tax

稅後淨利

NT\$ billion
新台幣十億元

Net profits
after tax
稅後淨利



NT\$ million
新台幣百萬元

Profit before
income tax
稅前淨利

Income tax
所得稅

Non-controlling
interest
非控制權益

Net profit after
tax
稅後淨利

3Q22

2Q23

3Q23

15,172

11,948

13,771

(2,950)

(2,425)

(2,741)

(1,153)

(1,374)

(1,667)

11,069

8,149

9,363

Net profits
after tax

Y/Y
年對年

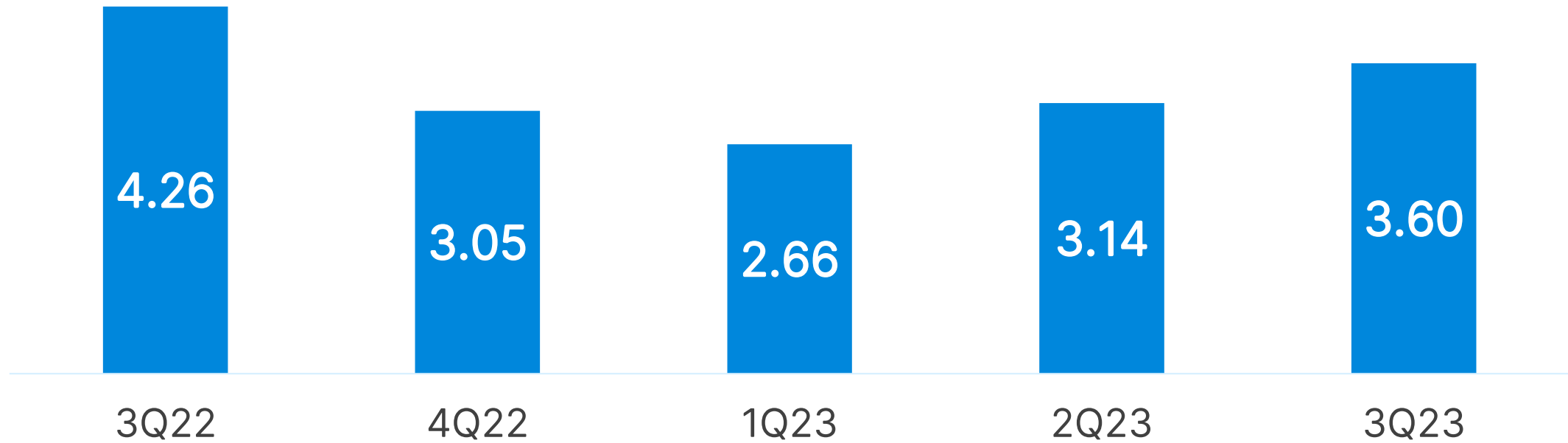
-15%

Q/Q
季對季

+15%

EPS 每股淨利

Unit: NT\$
新台幣元



*EPS based on shares outstanding of 2,598 million.

每股盈餘之設算基於在外流通股數25.98億股。

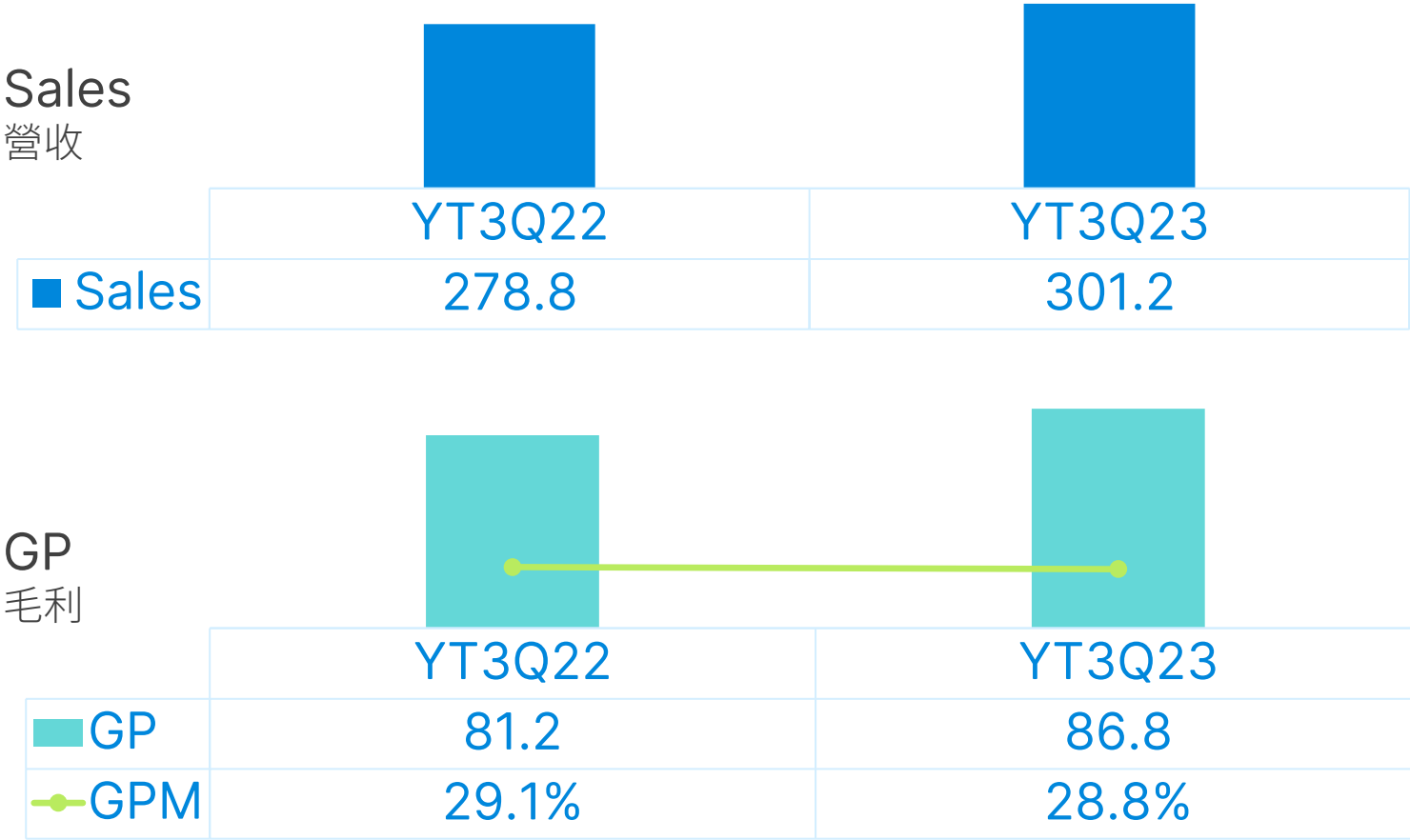
YT3Q 2023 Financial Results

2023年前三季結算數字

Sales Revenues & Gross Profits

合併營收及毛利

NT\$ billion
新台幣十億元



Y/Y 年對年	
Sales 營收	+8%
GP 毛利	+7%

Operating Profits & Expenses

營業淨利及費用

NT\$ billion
新台幣十億元

■ R&D
■ SG&A
■ OP

(% of sales)



YT3Q22

YT3Q23

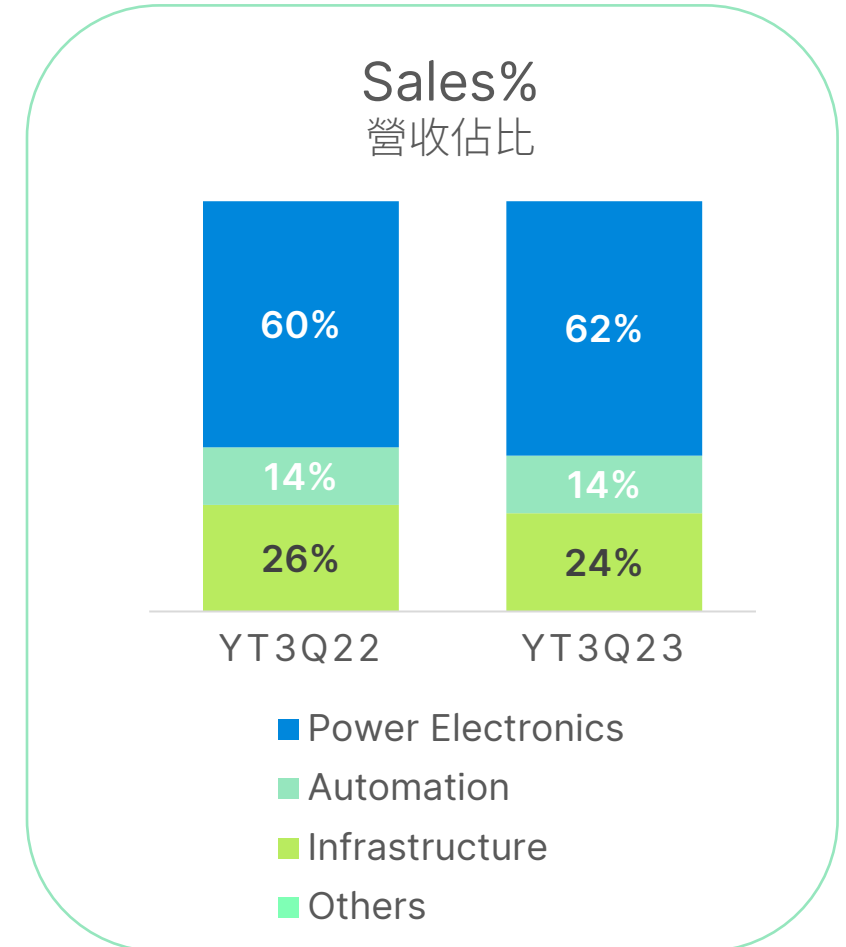
(% of sales)	YT3Q22	YT3Q23
R&D	8.3%	8.7%
SG&A	9.8%	10.0%
OPEX	18.1%	18.7%
OPM	11.0%	10.2%

Y/Y 年對年	
R&D 研發費用	+13%
SG&A 銷管費用	+10%
OPEX 總營業費用	+11%
OP 營業淨利	0%

Performance by Segment

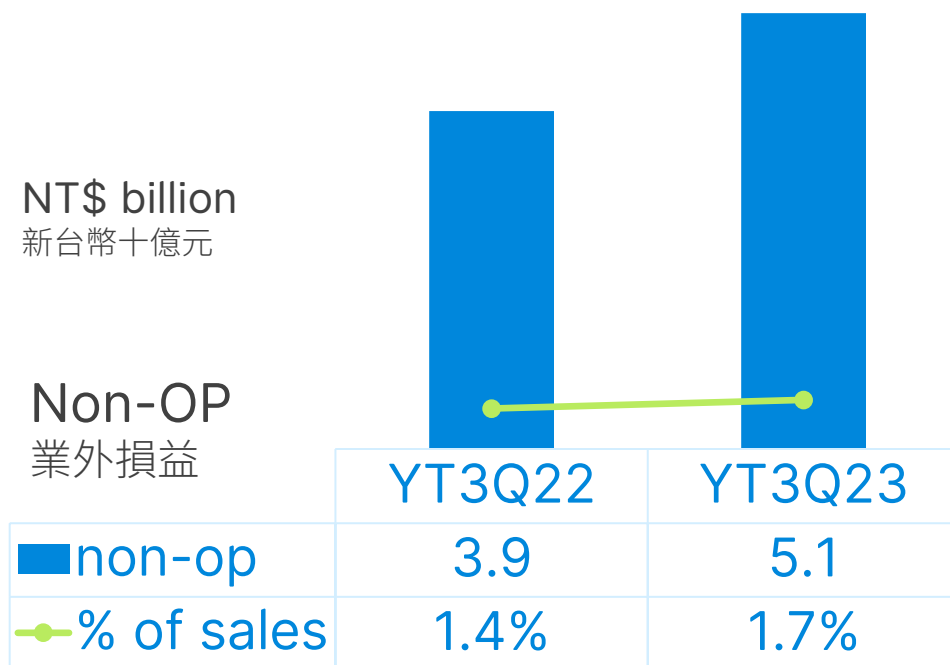
主要部門表現

NT\$ million 新台幣百萬元	Sales	Y/Y	Profits	Y/Y
Power Electronics 電源及零組件	186,270	+12%	26,961	+19%
Automation 自動化	41,662	+6%	1,694	-36%
Infrastructure 基礎設施	73,144	0%	1,931	-64%



Non-operating Profits

業外損益



*包含透過損益按公允價值衡量之有價證券已實現及未實現評價損益、股利收入、採用權益法認列之投資損益及處分損益等

*The item includes realized and unrealized evaluations of gains or losses from financial assets at fair value through profit or loss, dividend income, share of profit(loss) of associates accounted for under the equity, and gain (loss) on disposal of associates accounted for under the equity, etc.

NT\$ million 新台幣百萬元	YT3Q22	YT3Q23
Gain on disposal of investment 處分投資損益	4	1,141
Interest income 利息收益	(2)	529
FX income and valuation of FX forward 滙兌損益及遠匯評價損益等	1,755	971
Others 其他	2,123	2,451
Total 合計	3,880	5,092

Profits before Tax v.s EBITDA

稅前淨利及息稅折舊及攤銷前利潤

NT\$ billion

新台幣十億元

Profits
before tax
稅前淨利

	YT3Q22	YT3Q23
■ PBT	34.5	35.7
● % of sales	12.4%	11.8%

EBITDA
息稅折舊及
攤銷前利潤

	YT3Q22	YT3Q23
■ EBITDA	48.8	52.4
● % of sales	17.5%	17.4%

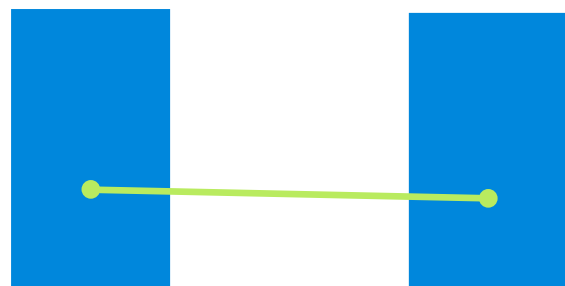
Y/Y 年對年	
Profits before tax 稅前淨利	+3%
EBITDA 息稅折舊及 攤銷前利潤	+7%

Net Profits after Tax

稅後淨利

NT\$ billion
新台幣十億元

Net profits
after tax
稅後淨利



■ Net profits
after tax

● % of sales

YT3Q22

24.8

YT3Q23

24.4

8.9%

8.1%

Y/Y
年對年

Net profits
after tax

-1%

NT\$ million
新台幣百萬元

YT3Q22

YT3Q23

Profit before income tax
稅前淨利

34,542

35,678

Income tax
所得稅

(6,648)

(7,154)

Non-controlling interest
非控制權益

(3,139)

(4,105)

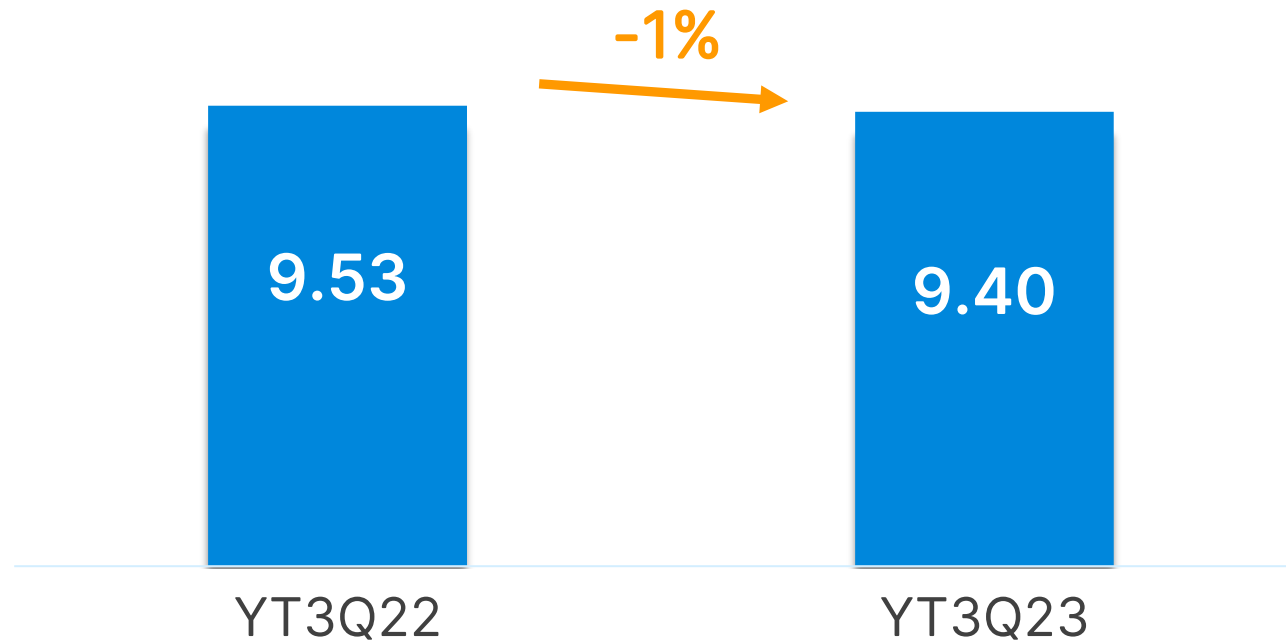
Net profit after tax
稅後淨利

24,755

24,419

EPS 每股淨利

Unit: NT\$
新台幣元



*EPS based on shares outstanding of 2,598 million.

每股盈餘之設算基於在外流通股數25.98億股。

Smarter. Greener. Together.